Course Description for AGEP Network

Name of Module/Course		Financing	my Bu	ısiness Idea		
Short description		This course shows different ways of financing start-up project development in Germany. The focus will be in particular on the EXIST program (www.exist.de). During the workshop we will evaluate the Business Models developed by the participants in order to check if one could apply to EXIST.				
Name of Program	me	Internation	nal SEI	PT Program		
Name of Universit	ty	Universitä	t Leipz	rig		
Name of Lecturer		Christian Hauke, Prof. Dr. Utz Dornberger				
Responsible University lecture	r	Prof. Dr. Utz Dornberger				
Credit Points		sws	Atte	ndance (h)	Self-study (h)	Total workload (h)
2		1		16	16	32
Start & end dates	, ws			timeslot:		
28 th October & 4 th	Noven	nber 2020		09:00 – 13:0	00 plus individual coa	aching sessions
Registration until			Number of possible AGEP participants			
21st October 2020		12				
Content and goals of qualification	The Financing my Business Idea workshop is structured into four sessions: 1. Providing overview about financing options for Start-up projects in Germany 2. Presenting in details the EXIST program 3. Evaluating business models of the participants 4. Developing short proposal for EXIST funding The first two session will implement more as a lecture to provide the necessary information. In the third session, we will show successful business models which could obtain funding by EXIST and assess the business models of the participants in individual coaching sessions. Finally, the workshop will provide a guidance for developing a short proposal to verify the option of EXIST program funding.					
Preconditions for participation	(Coul		ped in	our Course "	ss Model based on a Business Model Dev	an own business idea elopment for
Teaching Methods	Work	shop plus in	ndividu	al Coaching		
lesson format (online/face-to- face)	Online	e				
Assessment method	3 pag	e proposal	for the	EXIST progr	am	
language	Englis	sh				

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